

YOUR GUIDE TO

Selling

JUST BETWEEN FRIENDS

WITH JBF MERCER COUNTY

 Mercer County Skating Center (in Mercer County Park) 1638 Old Trenton Road, West Windsor, NJ 08550

Let's do this together!

If you're a first-time seller, or a returning consignor needing a refresh, you'll find everything you need to know—right here in this guide—to help you turn your outgrown kids items into CASH.



Gather



Sort



Create Tags

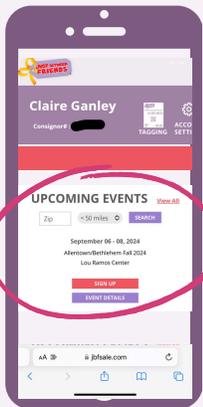


Price & Prep



Drop Off

 [Watch This Quick Overview](#)



But, First Things First: REGISTER!

Save your spot by registering on jbfmercer.com as a Consignor at the Just Between Friends Mercer County event.

 [Registration Walkthrough](#)

Second, Schedule Your Drop-off Time

Once you're registered on jbfmercer.com, visit the link below to schedule your drop-off time, pre-pay for your consignor fee and select your pick-up date if you choose not to donate all of your items at the conclusion of the sale.

[Click Here](#)

F.A.Q.s

- Sellers earn 60% of the price of items sold
- Pay a \$15 Seller Fee
- **Shop EARLY DURING PRESALE and HALF-PRICE PRESALE**

 Questions? Join our Seller Group www.jbfmercer.com/group for quick Q&A.



STEP #1

Gather



MY CHECKLIST

Check off this list as you gather your items!

- Large Toys
- Outdoor Toys
- Bedrooms
- Closets
- Playroom
- Furniture
- Kitchen
- Bathrooms
- Garage
- Basement
- Attic

Kids Grow Fast!

Children typically cycle through a wardrobe every 6 months. So, if you're feeling like you have lots of outgrown clothes in your home, you're not alone! Look around for other kid items you can sell, too.

Check all over your home!



Be sure to check the garage!





STEP #2 Sort



Sort your gathered items into three categories:



Keep the items that you just aren't ready to part with yet.



Toss the items that are too well-loved (stains, missing pieces, not working).



Sell and CASH IN on the rest that meets our JBF standards listed below!

The 4 C's

HOW TO KNOW WHAT TO SELL



Clean

The newer it looks, the better it sells. Check carefully for stains, holes, pet hair, and odor in clothing. Clean all items thoroughly.



Current

Shoppers love trendy styles that are in fashion. Make sure items are in the right season. Sell warm weather clothing and shoes at our Spring/Summer sale. Sell cold weather items at our Fall/Winter sale.



Complete

Be sure all parts & pieces are present before you tag items. Shoppers want to open their items when they get home and find everything in working order. Toys, games and puzzles must be sold as complete sets without missing pieces. Clothing items must be functional (buttons and zippers work).



Compliant

Important Safety guidelines apply when selling a car seat, stroller, baby equipment and toys. Check safety.jbfsale.com for details.



Safety waivers are REQUIRED for all cribs & car seats.



[Click Here for Crib Waiver](#)



[Click Here for Car Seat Waiver](#)



Questions? Join our Seller Group www.jbfmercer.com/group for quick Q&A.



STEP #3

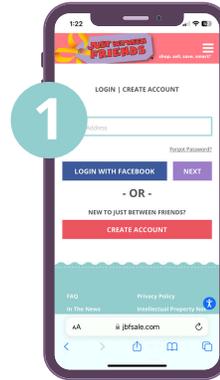
Create Tags



Creating Tags

Now that you've inspected your items, it's time to log in to your JBF Profile and enter your tag data.

- STEP 1: Go to jbf.sale.com & click on "Login" or create a JBF profile**
- STEP 2: Click on the Tagging icon**
- STEP 3: Enter & Print Tags**



Category

Size/Type

Description

Price

Reduce

Donate

Quantity

1 Choose the **category** that best fits or leave it blank if there doesn't seem to be a good match.

2 Choose the **Size or Type** that best describes your item. All clothing and shoes must have a size. Some non-clothing items will have type to choose from. For items with no type, you may leave this field empty.

3 Enter a **Description** that includes brand name, number of pieces, color or pattern, etc.

You choose the **Price**.

A check mark here will allow your item to **Reduce** to 50% off on Half Price Day.

A check mark here will allow your item to **Donate** to our local charity, Children's Futures, if unsold.

Use **Quantity** if you have more than one of the EXACT SAME item. This will print one tag with a unique QR code for EACH item.

Printing Your Tags



Print your tags on 8.5"x11" white cardstock in portrait mode.

No Printer? No Problem!

When you finish creating your tags use the "Print PDF" option and upload the PDF file to an office supply store. It will save you ink and time. You can even ask them to cut your tags!



STEP #4

Price & Prep



Price and Prep Your Items

Now that you've created your JBF price tags, it's time to attach your tags and prepare each item for the upcoming sale.

Safety Matters

Throughout this guide, you'll see **safety alerts** to help you know when to check your items for recalls or JBF Safety Standards. JBF is dedicated to keeping families safe and we count on **YOU** to ensure the safety of all items you are selling.

Use our dedicated product safety website anytime to learn more!



[JBF Safety Matters Website](#)



Shopper-Focused Pricing

When You Price, Ask Yourself:

"What price would make me buy this item without hesitation... and **brag about my bargain** to my friends?"

We'll share pro-tips for pricing along the way, but in general, 50-90% off retail prices will help your items sell well!



PRO TIP! A Proven Way to Sell Even MORE!

Choose **REDUCE** when creating tags to allow your items to sell at 50% off during half price sale day. These items have a **30% GREATER** chance of selling!



Questions? Join our Seller Group www.jbfmercer.com/group for quick Q&A.



STEP #4

Price & Prep



Grab Your Supplies:

- Laptop, tablet or mobile device
- White card stock (60lb+)
- 1.5 - 2.0 inch safety pins
- Plastic or wire hangers
(Use child for 4T & under; adult size for 5+)
- Quart, gallon & XL clear storage bags
- Clear packing tape
- Painters/masking tape
- Scissors
- Ribbon, string or zip-ties

Optional Supplies:

- Tagging gun & barbs
(Watch training videos)
- Paper Cutter
- Printer
- Cleaning Supplies
Magic Eraser, stain remover, etc.

[More About the Supplies You Need](#)

On the next pages, we'll show you how to **Price & Prep** each **Category** of item you can sell at the JBF sale in your local area!

- ♥ **Books, Games, Puzzles, Arts & Crafts**
- ♥ **Clothing** (Children's through Juniors, Maternity, Costume/Dress-Up)
- ♥ **Infant Items** (Bath, Diaper, Feeding, Other)
- ♥ **Large Items** (Baby Equipment, Large Toys, Furniture)
- ♥ **Shoes**
- ♥ **Toys**
- ♥ **Odds & Ends** (Accessories, Kids Bedding/Decor, Mommy Mart, Sporting Goods, Misc)

Prep Essentials

Key guidelines to help you prepare each item for the sale.

- 1 All pieces are secured together** (pieces won't separate or fall out of bags)
- 2 Tag is attached securely so it won't fall off**

Let's GO!



Price & Prep:

BOOKS, GAMES, PUZZLES, ARTS & CRAFTS



JBF Shoppers love a good deal on books, games, puzzles & more!

Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached

Be sure that games and puzzles have all their pieces included and are in their original packaging.



Bundle books by tying them together with a ribbon or string.



Use painter's tape that can be removed without damaging the item to keep boxes closed. Adhere the tag to the outside.



For wooden puzzles, use clear cling wrap or a plastic clear bag secured with packing tape.



Bundle similar arts & crafts items together in clear self-sealing bags and secure with clear packing tape.

Tagging Tip

Attach JBF tags using blue painter's tape that can be removed without damaging the item. (Do not use packing tape, as it will often destroy book covers and original boxes.)

[▶ Watch for More Tips](#)

You CAN sell these items in great condition:

- ✓ Soft infant books, board books & picture books
- ✓ Chapter books & homeschool materials
- ✓ Pregnancy & child-rearing books
- ✓ Kid games & puzzles
- ✓ Kid-friendly video games & gaming systems
- ✓ Arts & craft supplies

Sorry, we CAN'T sell:

- ✗ R-rated DVDs or Blu-Ray
- ✗ VHS tapes or CDs
- ✗ Video Games rated M
- ✗ Mixed bags of arts & crafts items
- ✗ Used one-time use items

Price to Sell!

💰 At least **75%** off retail

Shoppers - just like you - are looking for **REALLY** great deals on these items and we recommend at least 75% off retail pricing and 90% off retail is even better!

Don't forget to mark these items to **REDUCE** on half price day!

ITEM Limits

100 Tag Limit

BOOKS & DVDS



Questions? Join our Seller Group www.jbfmercer.com/group for quick Q&A.



Price & Prep:

CLOTHING

(Children's through Juniors, Maternity, Costume/Dress-Up)



When it comes to selling your kids' outgrown clothing, JBF is the **BEST** option to maximize your earnings!

Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached



Be sure the hanger hook opens to the left, like a question mark.

▶ Watch for Tips on Tagging Clothing



Place all clothing on hanger. Hanger hook opens to the left. Hanger fits the clothes so they won't fall off during the sale (shake test and pin to hanger if needed).



Bundle more than one piece of clothing on a single hanger or bundle multiple hangers together.



Attach bottoms with safety pins or zip ties to the top of a regular hanger or use a pants hanger.

You CAN sell sizes infant to teen:

- ✓ At our **SPRING/SUMMER** event, sell clothing kids will wear regularly between our Spring and Fall JBF sale
- ✓ At our **FALL/WINTER** event, sell clothing kids will wear regularly between our Fall and Spring JBF sale

Sorry, we CAN'T sell clothing that is:

- ✗ Adult sizes or brands
- ✗ Out of season
- ✗ Out of popular style or manufactured more than 10 years ago
- ✗ Stained, damaged, strong scent or pet hair

ITEM Limits

MATERNITY
10
Tags Limit



JUNIORS
25
Tags Limit



Safety Matters: Drawstrings

Learn about Drawstrings Safety:

- Upper Outerwear **WAIST** Drawstrings
- Upper Outerwear **NECK** Drawstrings



Drawstring Safety Guidelines



Price & Prep:

CLOTHING

(Children's through Juniors, Maternity, Costume/Dress-Up)



Adding a Tag Using Safety Pins



Use 1.5" - 2" safety pins to attach your tags to clothing. Your tag attaches to the front right of your item.

Adding a Tag Using Tagging Gun



Puncture tagging gun through the **manufacturer's tag**.



Puncture an **inside seam** at right armpit (when looking at the front of the item).



Do **NOT** puncture directly through the garment fabric.



Do **NOT** puncture tagging gun directly through the fabric of an item. While safety pin holes disappear when washed, tagging gun holes do not.

Price to Sell!

\$ At least **75%** off retail

Remember to use Shopper-focused pricing (create a cannot-resist deal!)
Choose to **REDUCE** when creating tags to sell even more on half price day!

Item	Bargain Brands	Everyday Brands	Boutique Brands
Pajamas	\$2 - \$3	\$3 - \$4	\$5+
T-shirts	\$1 - \$2	\$2 - \$3	\$4+
Jeans / Pants	\$2 - \$3.50	\$3 - \$5.50	\$6+
Dresses / Dress Shirts	\$2.50 - \$4.50	\$3.50 - \$6	\$6 - \$8+
Sneakers	\$3 - \$6	\$5 - \$8	\$8+
Jackets / Coats	\$4 - \$6	\$6 - \$9	\$8+

Bargain brands = Cat & Jack, Garanimals, Cherokee, etc (retail \$4-10)

Everyday brands = Carter's, Children's Place, Department store brands (retail \$6-15)

Boutique brands = Crewcuts, Mudpie, Janie & Jack

Pro Tips:

↑ Price **HIGHER**:

- New with Tags & Like-New
- Big Kids Clothing Sizes
- Boutique Brands

↓ Price **LOWER**:

- Infant (under 12 months)
- Maternity
- T-shirts
- Everyday Clothes

Bundle lower-priced items:

For example, bundle three \$2 pajamas on a single hanger with a \$6 JBF price tag; or three \$1 t-shirts for a \$3 JBF price tag.



Price & Prep:

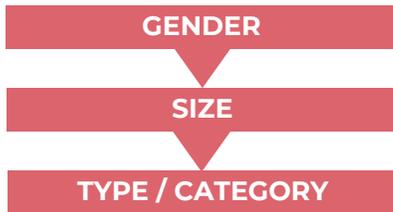
CLOTHING

(Children's through Juniors, Maternity, Costume/Dress-Up)

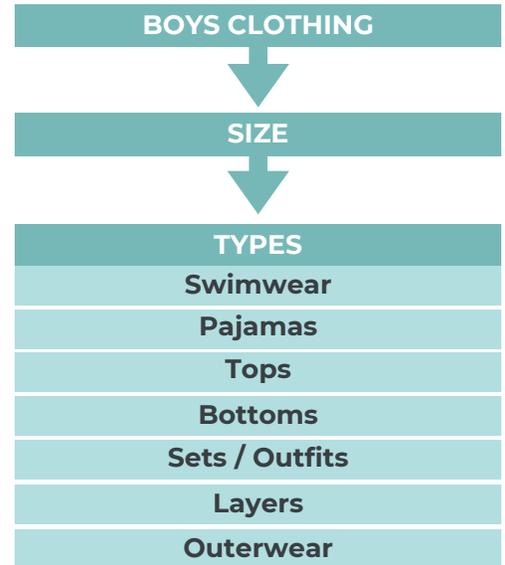


Organizing Clothing for Drop-Off

Sort your tagged clothing by:



Our shoppers will spend more time buying clothing when they can easily find what they need (and want).



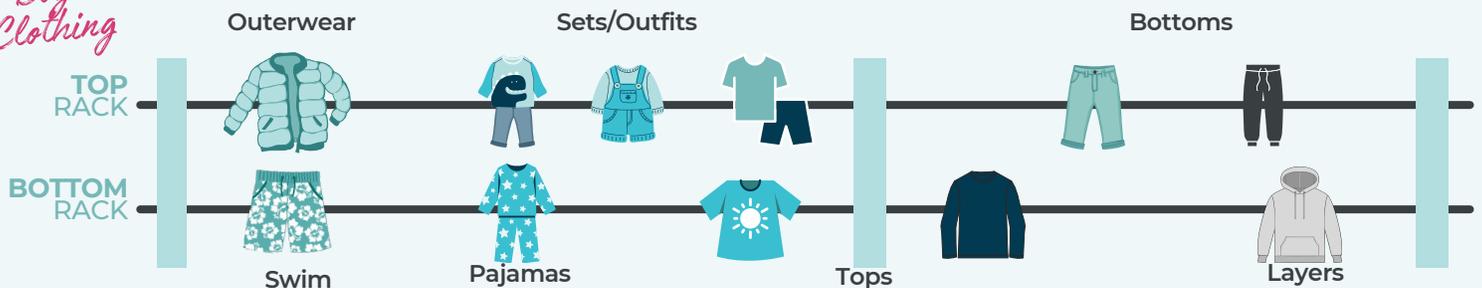
Dropping off Clothing at the Sale

Once your clothing is inspected and you're ready to place your items onto the sales floor, use this guide. PLEASE NOTE: Section locations are subject to change

Girls Clothing



Boys Clothing



Questions? Join our Seller Group www.jbfmercer.com/group for quick Q&A.



Price & Prep:

INFANT ITEMS

(Bath, Diaper, Feeding, Etc.)



JBF Shoppers love to score great deals on everything their new baby needs.

Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached

Package items with multiple pieces using clear packing tape and clear self-sealing bags.

Attach your JBF tag securely using clear packaging tape.



[Watch for More Infant Items Tips](#)



Safety Matters: Infant Items

Use our [Safety Website](#) to be sure your items are safe to sell.

Please pay close attention to JBF Safety information for Otterroos & Owlets.



Otterroos & Owlets

Price to Sell!

Best at **75%-90%** off retail

Infant items sell well when priced 75-90% off retail. Expecting parents **LOVE** saving money as they welcome a new child into their home! Be sure to select **REDUCE** too!

You **CAN** sell these items in great working order and very clean:

- ✓ Bathing & Grooming (tub, washcloth, bath toys, nail clippers, brush, comb)
- ✓ Diapers (unused cloth & disposable, wipe warmer, diaper disposal, travel changing pad)
- ✓ Potty Training Supplies
- ✓ Bottles & Nursing (breast feeding items, bottles, bottle drying & sanitizing, nursing cover, burp cloth)
- ✓ Feeding (bib, spoon, plate, cup, snackware, water bottle)
- ✓ Baby Carriers
- ✓ Swaddles & Receiving Blankets
- ✓ Home Safety (baby gate, child-proofing, baby monitor, shopping cart cover)
- ✓ Medical (thermometer, scale)

Sorry, we **CAN'T** sell:

- ✗ Medication, food, or formula
- ✗ Used pacifiers
- ✗ Used bottle nipples
- ✗ Open-system breast pumps



Questions? Join our Seller Group www.jbfmercer.com/group for quick Q&A.



Price & Prep:

LARGE ITEMS

(Baby Equipment, Large Toys, Furniture)



Large items sell **FAST** at Just Between Friends and you'll love getting them out of your house and garage while filling a need for another local family!

Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached

If your item has multiple pieces or loose parts, keep everything together using clear packing tape, clear self-sealing bags, and/or zip-ties. We'll ask that you set up items such as pack-n-plays to ensure that all parts are included. Be prepared to zip-tie the carrying case to the item once you place it onto the sales floor.



Attach your JBF tag securely using clear packaging tape or hole-punch your JBF tag and attach with zip-tie.

[▶ Watch for More Large Items Tips](#)



Tagging Tip If your item has a high JBF price, be sure to include the item's retail price in the tag description so that the shopper understands the great value!



Safety Matters: Large Items

Use our [Safety Website](#) to check for recalls. Car seats and cribs must include a JBF waiver.

Please pay close attention to JBF Safety information for [Doonas](#) and [Infant Safe Sleep](#)



Car Seat Waiver*



Cribs Waiver*

*Required

You **CAN** sell these items in great working order and very clean:

- ✓ Strollers & Wagons
- ✓ Cribs & Bassinets
- ✓ Pack-n-Plays
- ✓ High Chairs
- ✓ Swings & Bouncy Seats
- ✓ Baby Gates
- ✓ Bikes & Bike Trailers
- ✓ Car Seats
- ✓ Kids Furniture
- ✓ Large Indoor/Outdoor Toys
- ✓ and More!

Sorry, we **CAN'T** sell:

- ✗ Recalled Items or Items that Pose a Safety Risk
- ✗ Items Missing Batteries or have Battery Corrosion
- ✗ Not in Working Order
- ✗ Items with Stains, Holes, Excessive Wear, etc.
- ✗ Missing Essential Parts or Pieces (e.g. safety straps)

Price to Sell!

Best at **50-75%** off retail

And, of course, choose to **REDUCE** to increase your chance to sell it on Half Price Day!

[f](#) Questions? Join our Seller Group www.jbfmercer.com/group for quick Q&A.



Price & Prep:

LARGE ITEMS: CLAIM TICKETS



Does My Item Need a Large Item Claim Ticket?

Our JBF sale uses large item claim tickets for items shoppers can't carry with them. We'll have claim tickets at Drop Off, or you can prepare your claim tickets at home to save time!

STEP 1: Print claim tickets on white cardstock

STEP 2: Cut off one claim ticket (they print 3 per page)

STEP 3: Cut price tag along dotted line

STEP 4: Staple top part of price tag to the top of claim ticket.
Staple bottom of price tag to bottom of claim ticket.

STEP 5: Attach to the large item using a zip tie or non-damaging tape.



Print Claim Ticket



Questions? Join our Seller Group www.jbfmercer.com/group for quick Q&A.



Price & Prep: SHOES



Shoes sell **extremely well** at JBF, so we recommend that you tag them first. Let's get started!

Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached

Punch a hole through your JBF price tag and connect both shoes to the tag and to each other using a zip-tie.



Tip: Reinforce the hole punched tag with tape before zip-tying. If your shoes can't be zip-tied together, watch our video for more strategies.

 [Watch for Tips on Tagging Shoes](#)

Price to Sell!

 Best at **50%-75%** off retail

Shoes in great condition fly off the shelves at JBF. The cleaner, the better!

Local families are going to be thrilled to find your shoes at 50-75% off retail prices as they hunt for essentials at the JBF sales event!

You **CAN** sell shoes that are:

-  Sizes & styles for infant through tween
-  In great condition
-  Very clean
-  Suitable for the upcoming season

Sorry, we **CAN'T** sell shoes that are:

-  Adult styles
-  Too worn or missing laces
-  Dirty
-  Out of season

Pro Tips:

Condition matters at JBF.

The better your shoes look, the better they will sell. Toss them in the wash or use a brush or Magic Eraser to clean them well, including the soles.

 **Price HIGHER:**

- Desirable brands such as Air Jordan, Nike, See Kai Run, Keen, etc.

Select **REDUCE** so that your shoes have a great chance of selling throughout the event!



Price & Prep:

TOYS



Toys are a **top-seller** at JBF, so it will be worth your time to tag as many as you can!

Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached

Remember that we have lots of young shoppers, so keeping all parts of your item secure is a must.

[Watch for Tips on Tagging Toys](#)



Package all parts together using clear packing tape, clear self-sealing bags, and/or zip-ties.

Attach your JBF tag securely using clear packaging tape, OR use blue painter's tape if clear packing tape will damage the item when removed.



You CAN sell:

- ✓ Toys for infants all the way up through tween ages

Sorry, we CAN'T sell toys that are:

- ✗ Recalled or pose a safety risk
- ✗ Missing batteries or have battery corrosion
- ✗ Not in working order
- ✗ Missing essential parts or pieces
- ✗ Miscellaneous bags of toys

Safety Matters: Toys

Please check our safety site for toy recalls.

Safety Recalls

ITEM Limits

PLUSH ANIMALS
5
Tag Limit

Price to Sell!

Best at **75-90%** off retail

Shopper-focused pricing is the way to go. Think about a price that would make you excited to brag about a great deal!

Pro Tips:

↑ Price **HIGHER:**

- Hot selling toys such as Legos, American Girl, Lovevery, etc.
- Large toys such as kitchens, doll houses, bikes & trikes.
- New with tags and in original packaging.

↓ Price **LOWER:**

- Infant Toys

Select **REDUCE** to make Shoppers even more giddy on Half Price Day if your item is still on the sales floor!

Questions? Join our Seller Group www.jbfmercer.com/group for quick Q&A.



Price & Prep:

ODDS & ENDS

(Accessories, Kids Bedding, Room Decor, Mommy Mart, Sporting Goods, Holiday)



Almost anything related to kids is able to be sold at JBF. We even have an area for household and great-for-gifts items!

Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached



▶ Tagging Accessories

▶ Tagging Bedding

▶ Tagging Room Decor

NEW!

ITEM Limits

BEDDING
2 Tag
Comforter, Blanket Limit

MOMMY MART
5
Tag Limit

Mommy Mart Items
MUST be like NEW
Regifiable

You CAN sell:

- ✓ Kid accessories
- ✓ Kid bedding & room decor
- ✓ Kid sporting goods
- ✓ Limited household items
- ✓ Limited regifiable items

Sorry, we CAN'T sell:

- ✗ Items not made for kids
- ✗ Vintage items
- ✗ Estate sale items

Safety Matters: Odds & Ends

Please check our safety site for product recalls.

[Safety Recalls](#)

Price to Sell!

\$ Best at **75-90%** off retail

Select **REDUCE** to these items to increase your chances of selling more of your items!

f Questions? Join our Seller Group www.jbfmercer.com/group for quick Q&A.



What to Sell

NON CLOTHING



These items are a "YES!" at any of our sales (and they usually sell well)!

Safety First: All items must meet safety standards. Please check for recalls and be sure all safety straps are included.



Questions? Join our Seller Group www.jbfmercer.com/group for quick Q&A.



What to Sell

NON CLOTHING



MOMMY MART

Bring your best!

5 TAGS



Kitchen: New/Like New Items

KID'S ROOM DECOR

Current & Complete



Storage: Baskets & Organizers



Decor: Like New, Current & Trendy



Decor: Like New, Current & Trendy



Gifts: New & Unused Beauty, Bath, Hair Items, & Candles



Gifts: New/Like New Baby Shower Gifts



What to Sell

NON CLOTHING



Plates, cups, utensils



NEW nipples/pacifiers
bottles with nipples
removed



Character or
animated stuffed
animals



Soft infant toys WITH
sound/rattle



Cribs, toddler-twin beds
bed rails, co-sleepers
bassinets



BOOKS: Soft, board
picture, chapter
educational, tween



DVDs: Rated
G, PG, PG-13 only



NO THANK YOU ITEMS

There are some items we cannot sell, no matter what the season, due to safety concerns.

- ✘ Formula
- ✘ Food
- ✘ Medicine
- ✘ Opened lotions, ointments, etc
- ✘ Open-system breast pumps
- ✘ USED pump tubing

- ✘ USED nipples
- ✘ USED pacifiers

- ✘ Infant sleep products that are not compliant with safe sleep
- ✘ Boppy loungers
- ✘ Drop-side cribs
- ✘ ALL crib bumpers
- ✘ Baby wedges/sleep positioners

- ✘ Queen, King+ size beds
- ✘ Queen, King+ size bedding
- ✘ Adult content books

- ✘ R-rated DVDs
- ✘ Adult content DVDs
- ✘ VHS tapes
- ✘ CDs



What to Sell

CLOTHING

Spring 2026



Short-sleeved items:
onesies, shirts, dresses



Shorts, skirts, capris
summer dresses
jeans



Lightweight summer
pajamas and sleepwear

*Fleece PJs accepted NB-24M
BUT recommend to save for Fall



Sandals, rain boots
shoes, Crocs, flip flops
water/swim shoes



Sweatshirts
lightweight jackets
summer accessories



Swimsuits and
accessories



Fan gear
dress-up/play outfits
4th of July attire



NO THANK YOU ITEMS

- X USED underwear
- X stained clothing
- X holes in clothing
- X adult accessories
- X adult clothing
- X adult shoes

Save these items for our Fall/Winter Sale:

- X fleece pants
- X winter pajamas
- X snow boots
- X winter jackets
- X gloves
- X winter gear
- X Fall Holiday clothing
- X Christmas clothing
- X Halloween costumes



STEP #5

Drop Off



You did it! All your hard work will soon turn into a seller check!

Get Organized for Drop-Off

Pack your non-clothing items so they are grouped by category to ensure a stream-lined drop-off process.

Pack your clothing by size and type.

 [Sales Floor Map](#)

 Available in April

Drop Off Dates

Tues, April 21 | 2pm-8pm

Wed, April 22 | 8am-2pm

PRO TIP:

- Organize items before arrival for quick drop off
- Bring wheels! A wagon or cart helps bring your items in

Drop Off Appt

Schedule your Drop Off Appointment and pay your seller fee.



***Appointment Required**

Pick Up: **Sun, April 26 | 7:00-8:30pm**
UNSOLD items not picked up will be donated at 8:31pm

What to Expect at Drop-Off

Plan for about 60 minutes to drop off your items. If you have more than 250 items, give yourself extra time.

- 1 **Check In:** Bring a small JBF item to scan at our welcome desk. Then grab a rolling rack and load your clothing. *PRO TIP: Bring your own wheels so you don't have to wait for a rack or cart!*
- 2 **Clothing Drop Off:** Place clothing on the rack according to: Gender, Size and Type/Category.
- 3 **Place Items on the Sales Floor:** Place your non-clothing items on the sales floor where they belong. Place items close to similar types and styles. Look for signage and team members to help.
- 4 **Safety Check:** Items a child sits in, is carried in, or sleeps in will be checked at the Safety & Recalls Station.
- 5 **Large Items:** Attach a large item claim ticket to each large item. This helps shoppers know how to buy it during the sale.
- 6 **Head Home!** Make sure you have your presale ticket for EARLY ACCESS to shop the sale!

 **Questions?** Join our Seller Group www.jbfmercer.com/group for quick Q&A.



Sale Week



Spring & Summer Sale

TUES APRIL 21	THURS APRIL 23	FRI APRIL 24	SAT APRIL 25	SUN APRIL 26
Seller Drop Off 2pm-8pm <small>*must be out of the building by 9pm</small>	Sale Prep Sale Prep and Merchandising	Shopping Hours 9am-8pm <small>*Ticket Required*</small>	Public Shopping 9am-1:30pm Free Admission	Half Off Shopping 9am-1pm Free Admission
WED APRIL 22 Seller Drop Off 8am-2pm <small>*must be out of the building by 3pm</small>	Recall and Safety Inspection Presale Staff Shopping 5pm-7pm Staff Early Shopping	Seller Presale Shopping 11:30am-8pm Consignor + Friend Shopping Pass	Seller Half Off Presale Shopping 2:30pm-6pm Consignor + Friend Shopping Pass <small>*Items without a star on the tag are 50% off!</small>	Fill-A-Bag 1:15pm-2pm <small>*Ticket Required*</small> All Proceeds to benefit Children's Futures
 Drop Off Appointments Required 		Second Drop Off 2:30pm-7pm Second Consignor Drop Off <small>ONLY toys, large items, and baby equipment</small>		Pick-Up 7pm-8:30pm Pick-up Unsold Items <small>*Appt Required*</small>
REMINDER: All items not picked by 8:31 will be donated. No Exceptions!				

 Mercer County Skating Center (in Mercer County Park) 1638 Old Trenton Road, West Windsor, NJ 08550



Shop Early

The best perk of selling with JBF is shopping before we open to the public! Grab your presale ticket, a friend for your guest pass, and enjoy all the best deals first!



Tell Your Friends to Shop

The more you share, the bigger your seller check will grow. Be sure all the families in your life know about how JBF can help their family **SAVE** this week!



Watch Your Check Grow

You can view your sold items! Log in to your JBF Profile, click on **TAGGING**, then choose **SOLD ITEM REPORT**.

Getting Paid

Once the sale is complete, you can expect to receive your payment via e-check within **14 days** of sale end. Your check will be delivered via email and the subject line will read, "**Here's your check from Just Between Friends Mercer County for \$XXX.XX**".



Unsold Items Donated to Charity

Your unsold items marked for **DONATE** are distributed to help local families through our Charity Partner, Children's Futures. Thank you for your support of our community!

 **Questions?** Join our Seller Group www.jbfmercer.com/group for quick Q&A.