

# YOUR GUIDE TO

# Selling

**JUST BETWEEN  
FRIENDS**

## WITH JBF MERCER COUNTY



Mercer County Skating Center (in Mercer County Park) 1638 Old Trenton Road, West Windsor, NJ 08550

### Let's do this together!

If you're a first-time seller, or a returning consignor needing a refresh, you'll find everything you need to know—right here in this guide—to help you turn your outgrown kids items into CASH.



**Gather**



**Sort**



**Create Tags**



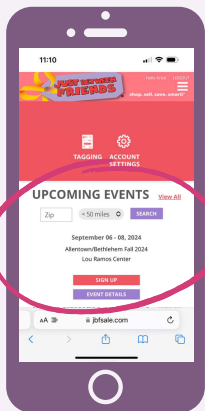
**Price & Prep**



**Drop Off**



**Watch This Quick Overview**



### But, First Things First: REGISTER!

Save your spot by registering on [jbfmercer.com](http://jbfmercer.com) as a Consignor at the Just Between Friends Mercer County event.



**Registration Walkthrough**

### Second, Schedule Your Drop-off Time

Once you're registered on [jbfmercer.com](http://jbfmercer.com), visit the link below to schedule your drop-off time, pre-pay for your consignor fee and select your pick-up date if you choose not to donate all of your items at the conclusion of the sale.

**Click Here**



**Questions?** Join our Seller Group [www.jbfmercer.com/group](http://www.jbfmercer.com/group) for quick Q&A.



## STEP #1

# Gather



### MY CHECKLIST

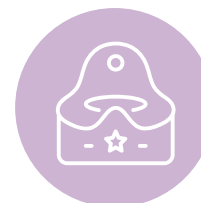
Check off this list as you gather your items!

- ☐ Large Toys
- ☐ Outdoor Toys
- ☐ Bedrooms
- ☐ Closets
- ☐ Playroom
- ☐ Furniture
- ☐ Kitchen
- ☐ Bathrooms
- ☐ Garage
- ☐ Basement
- ☐ Attic

### Kids Grow Fast!

Children typically cycle through a wardrobe every 6 months. So, if you're feeling like you have lots of outgrown clothes in your home, you're not alone! Look around for other kid items you can sell, too.

Check all over your home!



Be sure to check the garage!



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## STEP #2

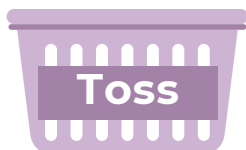
# Sort



Sort your gathered items into three categories:



**Keep** the items that you just aren't ready to part with yet.



**Toss** the items that are too well-loved (stains, missing pieces, not working).



**Sell** and CASH IN on the rest that meets our JBF standards listed below!

## The 4 C's

### HOW TO KNOW WHAT TO SELL



#### Clean

The newer it looks, the better it sells. Check carefully for stains, holes, pet hair, and odor in clothing. Clean all items thoroughly.



#### Current

Shoppers love trendy styles that are in fashion. Make sure items are in the right season. Sell warm weather clothing and shoes at our Spring/Summer sale. Sell cold weather items at our Fall/Winter sale.



#### Complete

Be sure all parts & pieces are present before you tag items. Shoppers want to open their items when they get home and find everything in working order. Toys, games and puzzles must be sold as complete sets without missing pieces. Clothing items must be functional (buttons and zippers work).



#### Compliant

Important Safety guidelines apply when selling a car seat, stroller, baby equipment and toys. Check [safety.jbfsale.com](http://safety.jbfsale.com) for details.



**Safety waivers are REQUIRED for all cribs & car seats.**



[Click Here for Crib Waiver](#)



[Click Here for Car Seat Waiver](#)



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# STEP #3 Create Tags



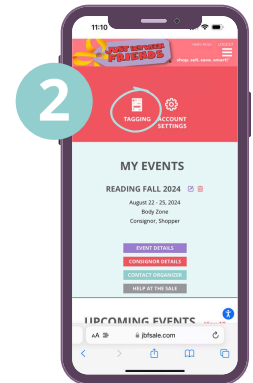
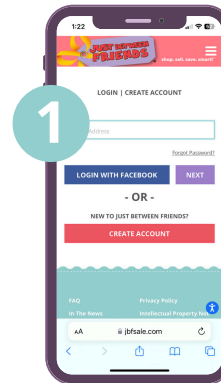
## Creating Tags

Now that you've inspected your items, it's time to log in to your JBF Profile and enter your tag data.

**STEP 1:** Go to [jbfsale.com](http://jbfsale.com) & click on "Login" or create a JBF profile

**STEP 2:** Click on the Tagging icon

**STEP 3:** Enter & Print Tags



Category

Size/Type

Description

3

Price

Reduce  
☒

Donate  
☒

Quantity

Choose the **category** that best fits or leave it blank if there doesn't seem to be a good match.

Enter a **Description** that includes brand name, number of pieces, color or pattern, etc.

You choose the **Price**.

A check mark here will allow your item to **Reduce** to 50% off on Half Price Day.

A check mark here will allow your item to **Donate** to our local charity, Children's Futures, if unsold.

Use **Quantity** if you have more than one of the EXACT SAME item. This will print one tag with a unique QR code for EACH item.

## Printing Your Tags



Print your tags on 8.5"x11" white cardstock in portrait mode.

### No Printer? No Problem!

When you finish creating your tags use the "Print PDF" option and upload the PDF file to an office supply store. It will save you ink and time. You can even ask them to cut your tags!



## STEP #4

# Price & Prep



### Price and Prep Your Items

Now that you've created your JBF price tags, it's time to attach your tags and prepare each item for the upcoming sale.

### Safety Matters

Throughout this guide, you'll see **safety alerts** to help you know when to check your items for recalls or JBF Safety Standards. JBF is dedicated to keeping families safe and we count on **YOU** to ensure the safety of all items you are selling.

Use our dedicated product safety website anytime to learn more!



[\*\*JBF Safety Matters Website\*\*](#)



### Shopper-Focused Pricing

**When You Price, Ask Yourself:**

"What price would make me buy this item without hesitation... and **brag about my bargain** to my friends?"

We'll share pro-tips for pricing along the way, but in general, 50-90% off retail prices will help your items sell well!



### PRO TIP! A Proven Way to Sell Even MORE!

Choose **REDUCE** when creating tags to allow your items to sell at 50% off during half price sale day. These items have a **30% GREATER chance of selling!**



**Questions?** Join our Seller Group [www.jbfmercer.com/group](http://www.jbfmercer.com/group) for quick Q&A.





## STEP #4


# Price & Prep





### Grab Your Supplies:

 Laptop, tablet or mobile device

 White card stock (60lb+)

 1.5 - 2.0 inch safety pins

 Plastic or wire hangers  
(Use child for 4T & under; adult size for 5+)

 Quart, gallon & XL clear storage bags


 Clear packing tape

 Painters/masking tape

 Scissors


 Ribbon, string or zip-ties

### Optional Supplies:

 Tagging gun & barbs  
(Watch training videos)

 Paper Cutter

 Printer

 Cleaning Supplies  
Magic Eraser, stain remover, etc.

 [More About the Supplies You Need](#)

On the next pages, we'll show you how to **Price & Prep each Category** of item you can sell at the JBF sale in your local area!

♥ **Books, Games, Puzzles, Arts & Crafts**

♥ **Clothing** (Children's through Juniors, Maternity, Costume/Dress-Up)

♥ **Infant Items** (Bath, Diaper, Feeding, Other)

♥ **Large Items** (Baby Equipment, Large Toys, Furniture)

♥ **Shoes**

♥ **Toys**

♥ **Odds & Ends** (Accessories, Kids Bedding/Decor, Mommy Mart, Sporting Goods, Misc)

## Prep Essentials

Key guidelines to help you prepare each item for the sale.

**1** All pieces are secured together (pieces won't separate or fall out of bags)

**2** Tag is attached securely so it won't fall off

**Let's GO!**



# Price & Prep:

## BOOKS, GAMES, PUZZLES, ARTS & CRAFTS



JBF Shoppers love a good deal on books, games, puzzles & more!

### Prep

**Essential #1 - All pieces secured together**

**Essential #2 - Tag stays attached**

Be sure that games and puzzles have all their pieces included and are in their original packaging.



Bundle books by tying them together with a ribbon or string.



Use painter's tape that can be removed without damaging the item to keep boxes closed. Adhere the tag to the outside.



For wooden puzzles, use clear cling wrap or a plastic clear bag secured with packing tape.



Bundle similar arts & crafts items together in clear self-sealing bags and secure with clear packing tape.

### Tagging Tip

Attach JBF tags using blue painter's tape that can be removed without damaging the item. (Do not use packing tape, as it will often destroy book covers and original boxes.)

**Watch for More Tips**

**You CAN sell these items in great condition:**

- ✓ Soft infant books, board books & picture books
- ✓ Chapter books & homeschool materials
- ✓ Pregnancy & child-rearing books
- ✓ Kid games & puzzles
- ✓ Kid-friendly video games & gaming systems
- ✓ Arts & craft supplies

**Sorry, we CAN'T sell:**

- ✗ R-rated DVDs or Blu-Ray
- ✗ VHS tapes or CDs
- ✗ Video Games rated M
- ✗ Mixed bags of arts & crafts items
- ✗ Used one-time use items

### Price to Sell!

**\$ At least 75% off retail**

Shoppers - just like you - are looking for **REALLY** great deals on these items and we recommend at least 75% off retail pricing and 90% off retail is even better!

Don't forget to mark these items to **REDUCE** on half price day!

ITEM  
Limits

**100**  
Tag Limit

BOOKS &  
DVDS



**Questions?** Join our Seller Group [www.jbfmercer.com/group](http://www.jbfmercer.com/group) for quick Q&A.





# Price & Prep:

## CLOTHING

(Children's through Juniors, Maternity, Costume/Dress-Up)



When it comes to selling your kids' outgrown clothing, JBF is the **BEST** option to maximize your earnings!

### Prep

**Essential #1 - All pieces secured together**

**Essential #2 - Tag stays attached**



Be sure the hanger hook opens to the left, like a question mark.

**Watch for Tips on Tagging Clothing**



Place all clothing on hanger. Hanger hook opens to the left. Hanger fits the clothes so they won't fall off during the sale (shake test and pin to hanger if needed).



Bundle more than one piece of clothing on a single hanger or bundle multiple hangers together.



Attach bottoms with safety pins or zip ties to the top of a regular hanger or use a pants hanger.

**You CAN sell sizes infant to teen:**

- ✓ At our **SPRING/SUMMER** event, sell clothing kids will wear regularly between our Spring and Fall JBF sale
- ✓ At our **FALL/WINTER** event, sell clothing kids will wear regularly between our Fall and Spring JBF sale

**Sorry, we CAN'T sell clothing that is:**

- ✗ Adult sizes or brands
- ✗ Out of season
- ✗ Out of popular style or manufactured more than 10 years ago
- ✗ Stained, damaged, strong scent or pet hair

ITEM  
Limits

MATERNITY  
**15**  
Tags Limit



**Safety Matters:** Drawstrings

**Learn about Drawstrings Safety:**

- Upper Outerwear **WAIST** Drawstrings
- Upper Outerwear **NECK** Drawstrings



**Drawstring Safety Guidelines**



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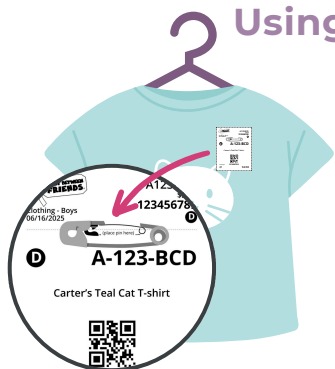
# Price & Prep:

## CLOTHING

(Children's through Juniors,  
Maternity, Costume/Dress-Up)



### Adding a Tag Using Safety Pins



Use 1.5" - 2" safety pins to attach your tags to clothing. Your tag attaches to the front right of your item.

### Adding a Tag Using Tagging Gun



Puncture tagging gun through the **manufacturer's tag**.



Puncture an **inside seam** at right armpit (when looking at the front of the item).



Do **NOT** puncture directly through the garment fabric.



Do **NOT** puncture tagging gun directly through the fabric of an item. While safety pin holes disappear when washed, tagging gun holes do not.

## Price to Sell!



At least **75%** off retail

Remember to use Shopper-focused pricing (create a cannot-resist deal!)

Choose to **REDUCE** when creating tags to sell even more on half price day!

Item	Bargain Brands	Everyday Brands	Boutique Brands
Pajamas	\$2 - \$3	\$3 - \$4	\$5+
T-shirts	\$1 - \$2	\$2 - \$3	\$4+
Jeans / Pants	\$2 - \$3.50	\$3 - \$5.50	\$6+
Dresses / Dress Shirts	\$2.50 - \$4.50	\$3.50 - \$6	\$6 - \$8+
Sneakers	\$3 - \$6	\$5 - \$8	\$8+
Jackets / Coats	\$4 - \$6	\$6 - \$9	\$8+

**Bargain brands** = Cat & Jack, Garanimals, Cherokee, etc (retail \$4-10)

**Everyday brands** = Carter's, Children's Place, Department store brands (retail \$6-15)

**Boutique brands** = Crewcuts, Mudpie, Janie & Jack

## Pro Tips:



**Price HIGHER:**

- New with Tags & Like-New
- Big Kids Clothing Sizes
- Boutique Brands



**Price LOWER:**

- Infant (under 12 months)
- Maternity
- T-shirts
- Everyday Clothes

### Bundle lower-priced items:

For example, bundle three \$2 pajamas on a single hanger with a \$6 JBF price tag; or three \$1 t-shirts for a \$3 JBF price tag.



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# Price & Prep:

## CLOTHING

(Children's through Juniors, Maternity, Costume/Dress-Up)



### Organizing Clothing for Drop-Off

Sort your tagged clothing by:

GENDER

SIZE

TYPE / CATEGORY

Our shoppers will spend more time buying clothing when they can easily find what they need (and want).

#### GIRLS CLOTHING

SIZE

##### TYPES

Swimwear

Pajamas

Tops

Bottoms

Dresses / Skirts

Sets / Outfits

Layers

Outerwear

#### BOYS CLOTHING

SIZE

##### TYPES

Swimwear

Pajamas

Tops

Bottoms

Sets / Outfits

Layers

Outerwear

### Dropping off Clothing at the Sale

Once your clothing is inspected and you're ready to place your items onto the sales floor, use this guide.

PLEASE NOTE: Section locations are subject to change

#### Girls Clothing



#### Boys Clothing



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# Price & Prep:

## INFANT ITEMS

(Bath, Diaper, Feeding, Etc.)



JBF Shoppers love to score great deals on everything their new baby needs.

### Prep

**Essential #1 - All pieces secured together**

**Essential #2 - Tag stays attached**

Package items with multiple pieces using clear packing tape and clear self-sealing bags.

Attach your JBF tag securely using clear packaging tape.



**Watch for More Infant Items Tips**



**Safety Matters:** *Infant Items*

Use our [Safety Website](#) to be sure your items are safe to sell.

Please pay close attention to JBF Safety information for Otterroos & Owlets.



**Otterroos & Owlets**

## Price to Sell!

**Best at 75%-90% off retail**

Infant items sell well when priced 75-90% off retail. Expecting parents **LOVE** saving money as they welcome a new child into their home! Be sure to select **REDUCE** too!

**You CAN sell these items in great working order and very clean:**

- ✓ Bathing & Grooming (tub, washcloth, bath toys, nail clippers, brush, comb)
- ✓ Diapers (unused cloth & disposable, wipe warmer, diaper disposal, travel changing pad)
- ✓ Potty Training Supplies
- ✓ Bottles & Nursing (breast feeding items, bottles, bottle drying & sanitizing, nursing cover, burp cloth)
- ✓ Feeding (bib, spoon, plate, cup, snackware, water bottle)
- ✓ Baby Carriers
- ✓ Swaddles & Receiving Blankets
- ✓ Home Safety (baby gate, child-proofing, baby monitor, shopping cart cover)
- ✓ Medical (thermometer, scale)

**Sorry, we CAN'T sell:**

- ✗ Medication, food, or formula
- ✗ Used pacifiers
- ✗ Used bottle nipples
- ✗ Open-system breast pumps



# Price & Prep:

## LARGE ITEMS

(Baby Equipment, Large Toys, Furniture)



Large items sell **FAST** at Just Between Friends and you'll love getting them out of your house and garage while filling a need for another local family!

# Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached

If your item has multiple pieces or loose parts, keep everything together using clear packing tape, clear self-sealing bags, and/or zip-ties. We'll ask that you set up items such as pack-n-plays to ensure that all parts are included. Be prepared to zip-tie the carrying case to the item once you place it onto the sales floor.



Attach your JBF tag securely using clear packaging tape or hole-punch your JBF tag and attach with zip-tie.

 [Watch for More Large Items Tips](#)



**Tagging Tip** If your item has a high JBF price, be sure to include the item's retail price in the tag description so that the shopper understands the great value!



**Safety Matters:** *Large Items*

Use our [Safety Website](#) to check for recalls. Car seats and cribs must include a JBF waiver.

Please pay close attention to JBF Safety information for [Doonas](#) and [Infant Safe Sleep](#)



[Car Seat Waiver\\*](#)



[Cribs Waiver\\*](#)

\*Required

**You CAN sell these items in great working order and very clean:**

- ✓ Strollers & Wagons
- ✓ Cribs & Bassinets
- ✓ Pack-n-Plays
- ✓ High Chairs
- ✓ Swings & Bouncy Seats
- ✓ Baby Gates
- ✓ Bikes & Bike Trailers
- ✓ Car Seats
- ✓ Kids Furniture
- ✓ Large Indoor/Outdoor Toys
- ✓ and More!

**Sorry, we CAN'T sell:**

- ✗ Recalled Items or Items that Pose a Safety Risk
- ✗ Items Missing Batteries or have Battery Corrosion
- ✗ Not in Working Order
- ✗ Items with Stains, Holes, Excessive Wear, etc.
- ✗ Missing Essential Parts or Pieces (e.g. safety straps)

# Price to Sell!

 Best at **50-75% off retail**

And, of course, choose to **REDUCE** to increase your chance to sell it on Half Price Day!



**Questions?** Join our Seller Group [www.jbfmercer.com/group](http://www.jbfmercer.com/group) for quick Q&A.





# Price & Prep:

## LARGE ITEMS: CLAIM TICKETS



### Does My Item Need a Large Item Claim Ticket?

Our JBF sale uses large item claim tickets for items shoppers can't carry with them. We'll have claim tickets at Drop Off, or you can prepare your claim tickets at home to save time!

**STEP 1:** Print claim tickets on white cardstock

**STEP 2:** Cut off one claim ticket (they print 3 per page)

**STEP 3:** Cut price tag along dotted line

**STEP 4:** Staple top part of price tag to the top of claim ticket.  
Staple bottom of price tag to bottom of claim ticket.

**STEP 5:** Attach to the large item using a zip tie or non-damaging tape.



### Print Claim Ticket



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# Price & Prep:

## SHOES



Shoes sell **extremely well** at JBF, so we recommend that you tag them first. Let's get started!

## Prep

**Essential #1 - All pieces secured together**

**Essential #2 - Tag stays attached**

Punch a hole through your JBF price tag and connect both shoes to the tag and to each other using a zip-tie.



**Tip:** Reinforce the hole punched tag with tape before zip-tying. If your shoes can't be zip-tied together, watch our video for more strategies.

**Watch for Tips on Tagging Shoes**

## Price to Sell!

Best at **50%-75%** off retail

Shoes in great condition fly off the shelves at JBF. The cleaner, the better!

Local families are going to be thrilled to find your shoes at 50-75% off retail prices as they hunt for essentials at the JBF sales event!

**You CAN sell shoes that are:**

- ✓ Sizes & styles for infant through tween
- ✓ In great condition
- ✓ Very clean
- ✓ Suitable for the upcoming season

**Sorry, we CAN'T sell shoes that are:**

- ✗ Adult styles
- ✗ Too worn or missing laces
- ✗ Dirty
- ✗ Out of season

## Pro Tips:

**Condition matters at JBF.**

The better your shoes look, the better they will sell. Toss them in the wash or use a brush or Magic Eraser to clean them well, including the soles.

**Price HIGHER:**

- Desirable brands such as Air Jordan, Nike, See Kai Run, Keen, etc.

Select **REDUCE** so that your shoes have a great chance of selling throughout the event!



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# Price & Prep:

## TOYS



Toys are a **top-seller** at JBF, so it will be worth your time to tag as many as you can!

## Prep

**Essential #1 - All pieces secured together**

**Essential #2 - Tag stays attached**

Remember that we have lots of young shoppers, so keeping all parts of your item secure is a must.

 **Watch for Tips on Tagging Toys**



Package all parts together using clear packing tape, clear self-sealing bags, and/or zip-ties.

Attach your JBF tag securely using clear packaging tape, OR use blue painter's tape if clear packing tape will damage the item when removed.



## Pro Tips:

↑ **Price HIGHER:**

- Hot selling toys such as Legos, American Girl, Lovevery, etc.
- Large toys such as kitchens, doll houses, bikes & trikes.
- New with tags and in original packaging.

↓ **Price LOWER:**

- Infant Toys

Select **REDUCE** to make Shoppers even more giddy on Half Price Day if your item is still on the sales floor!

**You CAN sell:**

- ✓ Toys for infants all the way up through tween ages

**Sorry, we CAN'T sell toys that are:**

- ✗ Recalled or pose a safety risk
- ✗ Missing batteries or have battery corrosion
- ✗ Not in working order
- ✗ Missing essential parts or pieces
- ✗ Miscellaneous bags of toys



**Safety Matters:** *Toys*

Please check our safety site for toy recalls.



**Safety Recalls**

**ITEM Limits**

**PLUSH ANIMALS**

**5**

Tag Limit

## Price to Sell!



Best at **75-90%** off retail

Shopper-focused pricing is the way to go. Think about a price that would make you excited to brag about a great deal!



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# Price & Prep:

## ODDS & ENDS

(Accessories, Kids Bedding, Room Decor, Mommy Mart, Sporting Goods, Holiday)



Almost anything related to kids is able to be sold at JBF. We even have an area for household and great-for-gifts items!

# Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached



▶ Tagging Accessories

▶ Tagging Bedding

▶ Tagging Room Decor

NEW!

ITEM Limits

BEDDING  
5  
Tag Limit

MOMMY MART  
5  
Tag Limit

Mommy Mart Items  
**MUST be like NEW**  
\*Regifiable\*

### You CAN sell:

- ✓ Kid accessories
- ✓ Kid bedding & room decor
- ✓ Kid sporting goods
- ✓ Limited household items
- ✓ Limited regifiable items

### Sorry, we CAN'T sell:

- ✗ Items not made for kids
- ✗ Vintage items
- ✗ Estate sale items



**Safety Matters:** Odds & Ends

Please check our safety site for product recalls.



Safety Recalls

# Price to Sell!



Best at **75-90%** off retail

Select **REDUCE** to these items to increase your chances of selling more of your items!



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[illegible]



# What to Sell

## NON CLOTHING



### MOMMY MART

Bring your best!

5  
TAGS



**Kitchen:** New/Like New Items

### KID'S ROOM DECOR

Current & Complete



**Storage:** Baskets & Organizers



**Decor:** Like New, Current & Trendy



**Decor:** Like New, Current & Trendy



**Gifts:** New & Unused Beauty, Bath, Hair Items, & Candles



**Gifts:** New/Like New Baby Shower Gifts



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# What to Sell

## NON CLOTHING



Plates, cups, utensils



NEW nipples/pacifiers  
bottles with nipples  
removed



Character or  
animated stuffed  
animals



Soft infant toys WITH  
sound/rattle



Cribs, toddler-twin beds  
bed rails, co-sleepers  
bassinets



BOOKS: Soft, board  
picture, chapter  
educational, tween



DVDs: Rated  
G, PG, PG-13 only



## NO THANK YOU ITEMS

**There are some items we cannot sell, no matter what the season, due to safety concerns.**

- ✗ Formula
- ✗ Food
- ✗ Medicine
- ✗ Opened lotions, ointments, etc
- ✗ Open-system breast pumps
- ✗ USED pump tubing
- ✗ USED nipples
- ✗ USED pacifiers
- ✗ Infant sleep products that are not compliant with safe sleep
- ✗ Boppy loungers
- ✗ Drop-side cribs
- ✗ ALL crib bumpers
- ✗ Baby wedges/sleep positioners
- ✗ Queen, King+ size beds
- ✗ Queen, King+ size bedding
- ✗ Adult content books
- ✗ R-rated DVDs
- ✗ Adult content DVDs
- ✗ VHS tapes
- ✗ CDs



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# What to Sell

## CLOTHING



Long-sleeved items:  
onesies, shirts, dresses  
\*short-sleeved accepted



Leggings  
long pants  
jeans



Fleece pajamas  
winter pajamas  
winter sleepers



Shoes, snow boots  
rain boots  
Crocs



Fall & winter jackets  
winter accessories



Swimsuits for indoor  
fall swim class



ALL holiday outfits  
Halloween, Thanksgiving  
Christmas, New Years  
Easter...



## NO THANK YOU ITEMS

There are some items we cannot sell, no matter what the season, due to safety concerns.

- ✗ Camp shirts
- ✗ Lightweight PJs
- ✗ Shorts PJs
- ✗ Summer dresses
- ✗ Summer skirts
- ✗ Tank tops
- ✗ Non-athletic shorts



Questions? Join our Seller Group [www.jbfmercer.com/gro](http://www.jbfmercer.com/gro)



## STEP #5

# Drop Off



You did it! All your hard work will soon turn into a seller check!

### Get Organized for Drop-Off

Pack your non-clothing items so they are grouped by category to ensure a stream-lined drop-off process.

Pack your clothing by size and type.

 **Sales Floor Map**



Available in  
September

## Drop Off Dates

**Tues, Sept. 23 | 2pm-8pm**

**Wed, Sept. 24 | 8am-2pm**

#### PRO TIP:

- Organize items before arrival for quick drop off
- Bring wheels! A wagon or cart helps bring your items in

*Pick Up:* **Sun, Sept. 28 | 6:30-8pm**  
UNSOLD items not picked up will be donated at 8:01pm

## Drop Off Appt

Schedule your Drop Off Appointment and pay your seller fee.



Before Aug 1 | \$12.50

After Aug 1 | \$15.00



**\*Appointment Required**

### What to Expect at Drop-Off

Plan for about 60 minutes to drop off your items. If you have more than 250 items, give yourself extra time.

- 1 **Check In:** Bring a small JBF item to scan at our welcome desk. Then grab a rolling rack and load your clothing. *PRO TIP: Bring your own wheels so you don't have to wait for a rack or cart!*
- 2 **Clothing Drop Off:** Place clothing on the rack according to: Gender, Size and Type/Category.
- 3 **Place Items on the Sales Floor:** Place your non-clothing items on the sales floor where they belong. Place items close to similar types and styles. Look for signage and team members to help.
- 4 **Safety Check:** Items a child sits in, is carried in, or sleeps in will be checked at the Safety & Recalls Station.
- 5 **Large Items:** Attach a large item claim ticket to each large item. This helps shoppers know how to buy it during the sale.
- 6 **Head Home!** Make sure you have your presale ticket for EARLY ACCESS to shop the sale!



**Questions?** Join our Seller Group [www.jbfmercer.com/group](http://www.jbfmercer.com/group) for quick Q&A.



# Sale Week



## Fall & Winter Sale

TUES SEPT 23	THURS SEPT 25	FRI SEPT 26	SAT SEPT 27	SUN SEPT 28
<b>Seller Drop Off</b>  2pm-8pm <small>*must be out of the building by 9pm</small>	<b>Sale Prep</b>  Sale Prep and Merchandising  Recall and Safety Inspection	<b>Shopping Hours</b>  9am-8pm <small>*Ticket Required*</small>  <b>Seller Presale Shopping</b>  11:30am-8pm Consignor + Friend Shopping Pass	<b>Public Shopping</b>  9am-1:30pm Free Admission  <b>Seller Half Off Presale Shopping</b>  2:30pm-7pm Consignor + Friend Shopping Pass  <small>*Items without a star on the tag are 50% off!*</small>	<b>Half Off Shopping</b>  8am-1pm Free Admission  <b>Fill-A-Bag</b>  1:15pm-2pm <small>*Ticket Required*</small> All Proceeds to benefit Children's Futures
<b>WED SEPT 24</b>  <b>Seller Drop Off</b>  8am-2pm <small>*must be out of the building by 3pm</small>	<b>Presale Staff Shopping</b>  5pm-7pm Staff Early Shopping	<b>Second Drop Off</b>  2:30pm-7pm Second Consignor Drop Off  <u>ONLY</u> toys, large items, and baby equipment	<b>Pick-Up</b>  6:30pm-8pm Pick-up Unsold Items  <small>*Appt Required*</small>	

Drop Off  
Appointments  
Required.

**REMINDER:** All items not picked by 8:01 will be donated. No Exceptions!



Mercer County Skating Center (in Mercer County Park) 1638 Old Trenton Road, West Windsor, NJ 08550



### Shop Early

The best perk of selling with JBF is shopping before we open to the public! Grab your presale ticket, a friend for your guest pass, and enjoy all the best deals first!



### Tell Your Friends to Shop

The more you share, the bigger your seller check will grow. Be sure all the families in your life know about how JBF can help their family **SAVE** this week!



### Watch Your Check Grow

You can view your sold items! Log in to your JBF Profile, click on **TAGGING**, then choose **SOLD ITEM REPORT**.

### Getting Paid

Once the sale is complete, you can expect to receive your payment via e-check within **14 days** of sale end. Your check will be delivered via email and the subject line will read, "**Here's your check from Just Between Friends Mercer County for \$XXX.XX**".



### Unsold Items Donated to Charity

Your unsold items marked for **DONATE** are distributed to help local families through our Charity Partner, Children's Futures. Thank you for your support of our community!



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